Seat No.:	Enrolment No.

## **GUJARAT TECHNOLOGICAL UNIVERSITY**

MBA – SEMESTER 3– • EXAMINATION – WINTER 2015

Subject Code: 2830403 Date: 07/12/2015

**Subject Name: Business Process Reengineering (BPR)** 

Time: 10.30 AM TO 01.30 PM Total Marks: 70

**Instructions:** 

1. Attempt all questions.

2. Make suitable assumptions wherever necessary.

3. Figures to the right indicate full marks.

## Q - 1 (A) Answer the following multiple choice questions

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- 1. Which of the following is not an example of a business process?
  - **a.** Designing a new product
- **b.** Hiring an employee
- **c.** Purchasing services
- **d.** Testing software
- 2. Which one of the following statements would not apply to the concept of business process reengineering (BPR).
  - **a.** BPR is used to achieve improvements in the quantity offered of products and services.
  - **b.** BPR is used to achieve improvements in the cost of products and services.
  - **c.** BPR is used to achieve improvements in the quality of products and services.
  - **d.** BPR is used to achieve improvements in the speed of delivery of products and services.
- **3.** One of the most important implementations of competitive strategies is business process re-engineering (BPR). What is BPR?
  - **a.** A customer's perception of a customer-focused business that offers the best value.
  - **b.** A fundamental rethinking and radical redesign of business processes to achieve dramatic improvements in cost, quality, speed and service
  - **c.** Organizational operations and development.
  - **d.** A customer's perception that uses the Internet
- **4.** The strategic role of information systems involves using information technology to develop products, services, and capabilities that give a company major advantages over the competitive forces it faces in the marketplace. How is this accomplished?
  - a. Through a strategic information architecture
  - **b.** Through competitive forces
  - c. Through knowledge management
  - **d.** All of the above

	<b>5.</b> Which of the following statements is NOT true regarding virtual companies?	
	<b>a.</b> Forming a virtual company can be one of the most important	
	strategic uses of information technology.	
	<b>b.</b> Virtual companies typically form virtual workgroups and alliances with customers, organized into clusters of process and crossfunctional teams linked by intranets.	
	<b>c.</b> A virtual company is an organization that uses information technology to link people, organizations, assets, and ideas.	
	<b>d.</b> A virtual company uses the Internet, intranets, and extranets to form virtual workgroups and support alliances with business partners.	
	6. Following is not a key target of Business Re-engineering Process.	
	<b>a.</b> Customer friendliness <b>b.</b> Effectiveness	
	c. Efficiency d. Downsizing	
Q-1 (B)	Explain the terms with example	4
	a. Business Process	
	<b>b.</b> Business Process Redesign	
	c. Business Process Reengineering	
Q – 1 (C)	<b>d.</b> Project Explain the dimensions of business process in detail.	4
Q - I(C) Q - 2(A)	Explain the need of Reengineering in detail.	7
Q - 2(B)	Explain the roll of Information Technology in Reengineering.	7
<b>Q</b> = (=)	OR	•
Q-2(B)	Describe the enablers of Business Process Reengineering in Manufacturing.	7
Q-3(A)	Explain the various steps of BPR Methodology.	7
Q-3(B)	Explain the reasons for BPR project failure and success.	7
	OR	_
Q - 3(A)	Describe the Just-in-Time (JIT) production.	7
Q-3 (B) $Q-4 (A)$	Differentiate between BPR and Enterprise Resources Planning (ERP).  Describe the functions of Human Resources Management with a Suitable	7 7
<b>Q</b> – <b>4</b> (A)	diagram.	,
Q – 4 (B)	Discuss the essential elements of Marketing and Sales function.  OR	7
Q-4(A)	Explain the various steps of Lean Manufacturing implementation in detail.	7
Q-4(B)	Define Enterprise Resource Planning (ERP) and also describe the some	7
	major characteristics of ERP?	
Q-5	With reference to a Retail Industry as an example,	14
	a. Explain briefly as to at what stage of BPR "Choices" should be applied.	
	<ul><li>b. Outline the Scope for BPR of Billing Process.</li><li>c. Sketch the Re-engineering of the Accounts Payable Process.</li></ul>	
	OR	
Q – 5	How does Value Chain Analysis help in identifying areas offering a	14
-	potential candidate for Re-engineering? What are the other tools which can	
	be used for identifying areas for re-engineering?	

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