

GUJARAT TECHNOLOGICAL UNIVERSITY
MBA – SEMESTER – 4 • EXAMINATION – WINTER 2015

Subject Code: 2840502

Date: 03/12/2015

Subject Name: Export Import Policy Procedure and Documentation

Time: 02.30 PM TO 05.30 PM

Total Marks: 70

Instructions:

1. Attempt all questions.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.

- Q.1 (a)** Explain the major external and internal factors affecting international business environment. **07**
- (b)** Which are the export incentives provided to the Indian exporters? **07**
- Q.2 (a)** Explain briefly with the help of chart documents required for the Pre-Shipment & Post- Shipment. **07**
- (b)** What is IEC number and what are the documents required to be attached with the application for obtaining IEC number? **07**
- OR**
- (b)** Differentiate between Domestic and International trade and explain the factors affecting International trade. **07**
- Q.3 (a)** Discuss the various modes of transport used in Exports. Prepare a comparative analysis between air and sea shipments? **07**
- (b)** Explain the procedure required for the custom clearance of Import cargo? **07**
- OR**
- Q.3 (a)** What is the procedure of opening Letter of Credit? Explain four types of letter of credit. **07**
- (b)** What are INCO Terms? Explain each in brief. **07**
- Q.4 (a)** What is an Export Contract? According to you which are major points one has to look for while entering into the Contract? **07**
- (b)** What is Pre-shipment Inspection? Explain the various methods of pre-shipment inspection. **07**
- OR**
- Q.4 (a)** Explain the major Provisions of FEMA 1999 with respect to transaction by an Indian in foreign Exchange. **07**
- (b)** State the various strategies adopted for the Export Pricing? **07**
- Q.5 (a)** Explain in brief the history and development of GATT and the Inception of WTO. **07**
- (b)** Examine the types of risk covered by ECGC to help Indian exporters and banks. **07**
- OR**
- Q.5 (a)** Examine the role of Clearing and Forwarding Agent in the shipment process and state the various services provided by them. **07**
- (b)** Explain the benefits and of SEZ and EOU scheme to Indian Exporters. **07**
