+ Seat No.: \_\_\_\_\_

Enrolment No.	
Linoinicht 140	

## GUJARAT TECHNOLOGICAL UNIVERSITY MBA – SEMESTER 4 – EXAMINATION – SUMMER 2019

Subject Code: 2840008 Subject Name: Technology & Business Time: 10:30 AM To 01:30 PM Instructions:				Date: 03/05/2019	
			ess	Total Marks: 70	
	1. 2.	Attempt all questions.  Make suitable assumptions wherev Figures to the right indicate full ma		ssary.	
Q.1 (a)	1	is a utility software			06
	A. C.	Disk optimization MS word	B. D.	Payroll Internet explorer	
2.	A. C.	is the part of customer metrics Usability Market share	B. D	Accuracy None of these	
3.	A. C.	ensures strategic alignment of IT Chief information officer Chief knowledge officer	with b B. D.	usiness goals and objectives Chief security officer All of the above	
4.	A. C.	of the below is NOT a componed Data warehouse Knowledge management	ent of B B. D.	Business Intelligence User interface Business analytics	
5.	A. C.	is the technology tracking pe Cloud Internet of things	ople's a B. D.	activities Cookie Artificial intelligence	
6.	A. C.	is the system controlling move Content management system Office automation system	ement o B. D.	of work through a business process Knowledge management system Workflow management system	
Q.1	(b)	Define the following:  1) Outsourcing 2) CRM 3) Bus	iness ir	ntelligence 4) Ethics	04
Q.1	(c)	Discuss unethical or unacceptable			04
Q.2	(a)	What is SCM? Explain complete su to Sales and including procurement	pply ch	ain cycle starting from Business Planning	07
	(b)	How an e-tailer can use IT efficie performance?	ncy me	trics to improve its business	07

	<b>(b)</b>	IT downtime is detrimental to any business. Discuss.	07
			07
<b>Q.3</b>	(a)	What is DSS? What are the types of DSS?	
	<b>(b)</b>	Knowledge management is essential due to changing business climate. Discuss.	07
		OR	
Q.3	(a)	Discuss various modules of ERP system.	07
	<b>(b)</b>	Discuss various applications of CRM for hospitality industry.	07
Q.4	(a)	Discuss various policies for information management.	07
	<b>(b)</b>	Devise an information security plan for a university assuming that you are an IT manager of it.	07
		OR	
Q.4	(a)	What is outsourcing? What are the benefits and challenges of outsourcing?	07
	<b>(b)</b>	If you are a manager of a bank, what technologies will you use to prevent attacks on your bank's information system?	07
Q.5		USAData's Web site is linked to massive databases that consolidate personal data on millions of people. Anyone with a credit card can purchase marketing lists of consumers broken down by location, age, income level, and interests. If you click on Consumer Leads to order a consumer mailing list, you can find the names, addresses, and sometimes phone numbers of potential sales leads residing in a specific location and purchase the list of those names. One could use this capability to obtain a list, for example, of everyone in Peekskill, New York, making \$150,000 or more per year.	14
		1. Do data brokers such as USAData raise privacy issues? Why or why not?	
		2. If your name and other personal information were in this database, what limitations on access would you want in order to preserve your privacy? Consider the following data users: government agencies, your employer, private business firms, other individuals.  OR	
Q.5		Qantas Airways, Australia's leading airline, faces cost pressures from high fuel prices and lower levels of global airline traffic. To remain competitive, the airline must find ways to keep costs low while providing a high level of customer service. Qantas had a 30-year-old data center. Management had to decide whether to replace its IT infrastructure with newer technology or outsource it.	14
		1. Should Qantas outsource to a cloud computing vendor? What factors should be considered by Qantas management when deciding whether to outsource?	
		2. If Qantas decides to outsource, list and describe points that should be addressed in a service level agreement.	