Seat No.: _____ Enrolment No.____

GUJARAT TECHNOLOGICAL UNIVERSITY

MCA - SEMESTER-I • EXAMINATION - WINTER • 2015

Subject Code: 2610005 Date: 04-01-2016

Subject Name: Communications Skills

Time: 10:30 am - 01:00 pm **Total Marks: 70**

Instructions:

- 1. Attempt all questions.
- 2. Make suitable assumptions wherever necessary.

	Э. ГІ	gures to the right indicate full marks.	
Q-1	(a) i) ii)	Do as directed: Make nouns from the following words: hospitalize, arrive Add prefixes to the following words to produce their antonyms: inhibited, rational	[7]
	iii)	Use proper articles in the sentences given below: (1) Today European came to my office. (2) Japanese is easy language. Fill in the blanks by choosing the correct homophone:	
	v)	(1) Your opinions will not my decision. (affect, effect) (2) I would extreme caution. (advise, advice) Fill in the blanks with suitable prepositions: (1) I'll see you home when I get there.	
	vi)	 (2) Rahul comes to work by car, but I prefer to come foot. Join the following pairs of sentences with suitable conjunctions: (1) He remains cheerful. He has been wounded. (2) The captive fell down on his knees. The captive pleaded for mercy. 	
	vii)	Select the correct form of the verb and fill in the blanks: (1) Mohan as well as his friend guilty. (is, are) (2) A hundred kilometers good distance. (is, are)	
	(b)	Explain the different modes of communication.	[7]
Q-2	(a)	What are the various modes of delivery used for making presentations? Explain the advantages and disadvantages of each.	[7]
	(b)	You want to open a new bank account with a particular nationalized bank. Draft a letter to the bank manager for the same along with the necessary documents.	[7]
	(b)	OR Imagine yourself to be the instructor of a course in which 60 students have registered. Draft an email to be sent to all the students asking them to select a topic of their choice and prepare for a professional presentation of 10 minutes duration.	[7]
Q-3	(a)	What is a press conference? Explain the guidelines for effective press conference. Also, explain how to handle a press conference effectively.	[7]
	(b)	How can visual aids enhance technical communication? What points should be borne in mind while using visual aids? OR	[7]
	(a) (b)	Explain in brief the etiquettes one must follow while making telephonic calls. State and explain the various levels of communication.	[7] [7]
Q-4	(a)	State and explain the different types of reports based on their purpose.	[7]

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	(b)	Discuss the positive impact that technology-oriented communication creates in business organizations.	[7]
		OR	
Q-4	(a)	Explain the different techniques of organizational group discussion.	[7]
	(b)	What is a research paper? Distinguish between research paper and dissertation.	[7]
Q-5	(a)	What is negotiation? Explain the six-steps involved in negotiations.	[7]
	(b)	Discuss the merits and demerits of assertive communication.	[7]
		OR	
Q-5	(a)	What does a prospective employer expect from the interviewee? What preparations must the interviewee do before appearing for a face-to-face job interview?	[7]
	(b)	Write a short note on Proxemics	[7]
